



BJ ☆ ADAMS AND COMPANY
Real Estate on Higher Ground

THE ASPEN/SNOWMASS REAL ESTATE MARKET INDEX

The Index measures the "strength" of the Aspen/Snowmass real estate market by tracking a variety of real estate trends. We have found that the Index can be an excellent predictor of the future direction of pricing for our local real estate market.

Today, the Index is heading upwards, and we feel prices will likely follow in the coming year - some neighborhoods have already started showing signs of small increases, while other areas are still lagging. Conversely, the Index showed a peak and subsequent downturn in 2007, a full year before prices actually began to fall in Aspen/Snowmass. Location matters; trends at the Aspen/Snowmass level are not always moving in the same direction as particular neighborhoods or property types.

